

**Friends of the Arlington Library
Board Meeting Minutes**

Present: Kelly Fado, Martin Pippins, Joni Sterne, Jamie Krovontka, Laura Porter, Maggie Colston, Gineane Goldsmith, Peter Petruski, Kate Summers, Claire Christian, Rob Hizon, Halyna Hodges, Jane Posner, Sharyn Meister, Judy Kindell

I MINUTES

MOTION: To waive the reading of September 2020 Minutes.

Judy Kindell moved; Laura Porter seconded.

MOTION APPROVED unanimously.

MOTION: To approve September 2020 Minutes.

Judy Kindell moved; Laura Porter seconded.

MOTION APPROVED unanimously.

II BOOKSTORE AND POP-UP SALES

The bookstore is getting a makeover with new signage, pricing, and fresh stock. \$4 for hardcover, \$2 for paperback, \$2 for childrens, plus individualized pricing on curated art and other special books. Prices will also increase for pop-up sales.

MOTION: To increase base prices on books in bookstore and pop-up sales to \$4 for hardcover, \$2 for trade paperback, and \$2 for childrens, with specialized pricing for certain more valuable items.

Kate Summers moved; Sharyn Meister seconded.

MOTION APPROVED unanimously.

Joni and Kate are working on themed baskets to sell in online auctions; will have winners pay by Paypal.

MOTION: To approve spending up to \$30 for add-on items in themed baskets.

Kate Summers moved; Jamie Krovontka seconded.

MOTION APPROVED unanimously.

Gineane working on online pricing and/or auction apps (GiveSmart) - can we do e-commerce on our current website? Perhaps offer a discount for members, including no shipping, bundling, curbside pickup, etc.

Four local booksellers want to do a pick-through on books in the cage - Kelly will manage, including selling the music as a all-in sale to an interested buyer.

A graphic designer is working on t-shirt designs for the virtual 5K, signs for the outdoor book sale (yard signs, etc.), new t-shirt for FOAL sales, and thank you cards for donors.

Submit proposal for outdoor book sale to Pete, who will speak to County.

MOTION: To approve purchase of 4 lightweight folding tables (at approximately \$52/each) for FOAL pop-up sales.

Kate Summers moved; Rob Hizon seconded.

MOTION APPROVED unanimously.

III LIBRARY UPDATE

On track for record circulation of e-books and audiobooks; more than double during COVID over last year's numbers. The demand is much higher than expected and patrons are placing 1,000+ holds per day.

County/Library is working on new models for opening and accessing collection, including an increased demand for job services.

IV MEMBERSHIP

MOTION: To approve increased Membership rates and approve implementation of those rates on July 1, 2021.

Kate Summers moved; Sharyn Meister seconded.

MOTION APPROVED unanimously.

Consider booksellers at "small business" prices.