

Board members present: Claire Christian, Kate Summers, Linda Friedman, Kelly Fado, Rob Hizon, Sharyn Meister, Jamie Krovontka, Judy Kindell

Board members absent: Laura Porter, Sheila Leonard

Others present: Pete Petruski, Merri Horn, Marty Pippins

**I. TREASURER'S REPORT.**

The bank accounts are about \$204K and ACF is about 1.8M.

The book sale revenue was under \$80,000, but that does not include Square sales.

**II. LIBRARY REPORT.**

The indications are that the County budget may decrease overall this year but it is too early to say. However, budget season is nearly upon us. Peter will pull together some statistics on the library for the board.

The memorandum of agreement is almost finalized internally from the library's side. FOAL looks forward to reading that.

**III. BOOK SALE WRAP UP**

The change in venue for rare books was more manageable logistically, but it's unclear if we've sold more or less than in previous years. There is a question of whether the customers were aware of it. Had a large amount of donations left over that were taken by Better World Books, and Marty is discussing with Merri which categories were not selling well. Possible reorganization of the cage might also help with logistics in future sales. There is a storage room full of old things we might also be able to use if the library agrees.

Thursday sales were lower than usual, perhaps will need to advertise better for the next sale. We can also increase donations to school librarians and local nonprofits. Possibly also a function of having it on Halloween weekend. We can also try to get more donations of better quality books.

Money not where we wanted it to be but was a successful sale. Need to stay creative to increase revenue. Try to get more donations of better quality books. Start early and have discussions early, drive profit up.

FOAL established a new committee to discuss book sale improvements. The new committee members are Marty, Linda, Kate, Rob, Jane, Sharyn and Merri.

The board also thanked Marty, Pete, Merri, Linda and Rob for all their excellent work organizing the sale.

**MOTION: To hold the spring book sale will be April 20-23, 2023. MOTION APPROVED unanimously.**

Date for next sale: April 20-23, 2023 – board decided.

**IV: RESERVE POLICY**

Claire expressed a desire for the board to create a reserve policy to govern spending of the ACF funds. Marty has recently participated in the development of one for another organization and will send that policy to Claire.

#### **V. BYLAWS CHANGE**

Jamie proposed to ensure in the bylaws that all FOAL board members must maintain a paid membership with FOAL. She will check the current text to see if they say this already.

#### **VI. LIBRARY FOOD PANTRY**

**MOTION: To fund the food pantry at \$200/month using gift cards that would be distributed to board members who would purchase and drop off the food. Kate Summers moved, Jane Posner seconded. MOTION APPROVED unanimously.**